

Crowdus Custom Homes and Remodeling building a stellar reputation



Founded in 1994, Crowdus Custom Homes and Remodeling specializes in all facets of residential design and construction.

Built on honesty and integrity, Crowdus Custom Homes and Remodeling brings a refreshing perspective to the building process.

Whether your remodeling plans involve a room addition, lower-level finish, kitchen, pool house, gym, library, wine cellar, garage, second-story addition, or even a new custom home, Crowdus Custom Homes and Remodeling has the experience and expertise to fulfill your dreams.

“The building process can and should be an enjoyable experience,” said Steve Crowdus, president. “Building a relationship with the customer is of fundamental importance in a successful outcome to both the process and project.”

First, Crowdus talks with his client about the project’s overall feasibility. Crowdus defines his role as a project consultant, as well as a building professional. He asks his clients: “What is the purpose of the project? How long do you intend to live at the home? What is the current value of your home,

neighborhood, or community? How will it improve the long-term usability and value of the home? Does the plan provide a maximum return for the investment? Are there better or more cost-effective alternatives?”

Crowdus’ desire is to provide his clients with a detailed analysis of their project. He gives his clients a thorough analysis helping them to make an informed decision. For this reason, Crowdus Custom Homes and Remodeling enjoys an ever-increasing number of both referred and repeat customers.

Crowdus also cautions to beware of companies who charge a fee to come to your home to discuss your project or present a written proposal. Initial meetings and consultation, as well as the final contract preparation and presentation, should be provided free of charge.

“I attribute my company’s success to well-managed customer expectations and the establishment of a higher standard,” he said.

The second stage is the design process. While this process is fee based, it is at this point that architects and other design professions are introduced to the project. It is during this phase that many issues are evaluated, such as the proposed use of space, traffic flow, intended entertainment capacity, placement of furniture, seamless appearance, architectural style, and featured architectural elements, etc.

Once the plans have been approved, a construction contract is presented to the customer. Included in this document is a thorough presentation of the Scope of Work, the necessary terms of the contract, contract performance measures, time lines, schedules, warranty information, insurance presentation documents, and other procedural information.

Crowdus has been awarded 10 Homer Awards, the Professional’s Choice Award, and a national design award from “Qualified Remodeler” magazine.

Steve Crowdus can be reached at (314) 581-4272 for a free, in-home consultation or visit their Web site at www.crowdushomes.com.

A Glowing Recommendation

“Our family was interviewing contractors for a lower-level remodel,” said a prominent West County physician. “We heard about Steve Crowdus through friends who just RAVED about his professionalism and expertise. And at our first meeting, we were sold as well. We were so impressed with his sincerity and dedication. We were struck by his honesty and integrity. During the entire time he worked on our project, there was never a time when we were disappointed with any aspect. The quality of his work is outstanding! Hands down, he was the easiest contractor to deal with and we knew we could trust him to complete our project on time and in the way we envisioned. We also have recommended him to others, as well as have hired him to work on another project.”